

In the East

BUTLER & SMITH TRADING CORP.

110 West 54th Street
New York 22, N. Y.

Telephone: SUsquehanna 7-6175



In the West

FLANDERS COMPANY

200 W. Walnut Street
Pasadena 3, California

Telephone: SYcamore 3-1925

DEALER'S PRICE LIST

— CONFIDENTIAL —

	Dealer's Price	Fed.Exc. Tax	Dealer's Net Cost	Sugg. Retail inc Fed.Exc.Ta
250 cc - R-25-2	\$ 482.00	(48.20)	\$ 530.20	\$ 680.00
Side Car " Standard "	212.00	(16.96)	228.96	298.00
500 cc R-51-3 Magneto Ignition	716.00	(71.60)	787.60	998.00
600 cc R-67-2 Magneto Ignition	845.00	(84.50)	929.50	1130.00
Side Car " Special "	299.00	(23.92)	322.92	428.00
600 cc R-68	1034.00	(103.40)	1137.40	1398.00

All prices are quoted f.o.b. New York. For delivery f.o.b. Los Angeles \$ 30.00 additional per unit.

All models are equipped for Solo-use---- please specify when Side-Car Model is wanted with wider handle-bars, low gearing, and heavy springing.

A 4 months or 4,000 mile guarantee is given to the first owner of the machine on material and workmanship in accordance with standard practice.

Machines are delivered in the factory crates, assembled and tuned. Servicing requirements are very modest, with a subsequent saving to the dealer.

We will maintain, from May 15th on, a fully equipped and efficient parts service, supervised by a Factory trained mechanic. Most parts for the twins and model R-25 single are interchangeable.

A supply of folders, plaques, literature and other advertising help is available to our dealers.

We do not require a definite commitment for a given number of machines per year, but expect our dealers to have one current model on display, ready for immediate delivery to customer.

Deliveries will be made in the sequence of orders received and are made from stock; shipment will be made either upon prepayment of order or by sight-draft, shipping charges collect. A 1% cash discount is given on prepayment with order.

Effective March 1, 1954